



**SESTER FARMS, INC.**

33205 S.E. Oxbow Drive  
 Gresham, Oregon 97080  
 Toll Free: (800) 832-4487  
 Phone: (503) 663-4844  
 Fax: (503) 663-7659

**Availability List at Price Level Catalog**

Qty	Qty Discount:	5-49	50+
<b>10 B&amp;B Evergreen</b>			
<i>Picea abies</i>			
154	Norway Spruce B&B 24"-30"	24.30	23.10
51	Norway Spruce B&B 30"-36"	33.25	31.60
<i>Picea glauca</i>			
15	Black Hills Spruce B&B 24"-30"	24.30	23.10
23	Black Hills Spruce B&B 4'-5'	67.70	64.35
6	Black Hills Spruce B&B 5'-6'	103.20	98.05
5	Black Hills Spruce B&B 6'-7'	121.00	114.95
<i>Picea pungens</i>			
517	Colorado Blue Spruce B&B 24"-30"	24.30	23.10
262	Colorado Blue Spruce B&B 3'-4'	43.85	41.70
517	Colorado Blue Spruce B&B 30"-36"	33.25	31.60
128	Colorado Blue Spruce B&B 4'-5'	67.70	64.35
346	Colorado Blue Spruce B&B 5'-6'	103.20	98.05
112	Colorado Blue Spruce B&B 6'	112.10	106.50
18	Colorado Blue Spruce B&B 6'-7'	121.00	114.95
49	Colorado Blue Spruce B&B 7'	127.00	120.65
517	Colorado Green Spruce B&B 24"-30"	24.30	23.10
84	Colorado Green Spruce B&B 3'-4'	43.85	41.70
358	Colorado Green Spruce B&B 30"-36"	33.25	31.60
106	Colorado Green Spruce B&B 4'-5'	67.70	64.35
56	Colorado Green Spruce B&B 5'-6'	103.20	98.05
24	Colorado Green Spruce B&B 6'	112.10	106.50
5	Colorado Green Spruce B&B 6'-7'	121.00	114.92
<i>Pinus nigra</i>			
30	Austrian Pine PKG B&B 3'-4'	33.40	31.75
35	Austrian Pine PKG B&B 30"-36"	23.35	22.20
<i>Pinus ponderosa</i>			
60	Ponderosa Pine B&B 3'-4'	41.75	39.70
5	Ponderosa Pine B&B 4'	53.15	50.50
<i>Pinus sylvestris</i>			
5	Scotch Pine B&B 24"-30"	23.15	22.00
<b>11 B&amp;B Evergreen Econoline</b>			
<i>Picea pungens</i>			
26	Colorado Spruce Econoline B&B 3'	23.40	23.40
9	Colorado Spruce Econoline B&B 4'	36.40	36.40
89	Colorado Spruce Econoline B&B 5'	45.50	45.50
63	Colorado Spruce Econoline B&B 6'	53.30	53.30
184	Colorado Spruce Econoline B&B 7'	58.50	58.50

Qty	Qty Discount:	5-49	50+
<b>15 Grafted B&amp;B Evergreen</b>			
<i>Picea abies</i>			
5	Cupressina Columnar Spruce B&B 3'-4'	50.95	48.45
12	Weeping Norway Spruce B&B 4'-5'	78.75	74.85
<i>Picea pungens</i>			
5	Bacheri Spruce B&B 24"-30"	29.15	27.70
6	Bacheri Spruce B&B 3'-4'	50.95	48.45
13	Bacheri Spruce B&B 5'-6'	106.10	100.80
45	Bacheri Spruce B&B 6'	110.35	104.85
21	Bacheri Spruce B&B 6'-7'	114.60	108.90
181	Fat Albert Spruce B&B 18"-24"	25.15	23.90
517	Fat Albert Spruce B&B 24"-30"	29.15	27.70
164	Fat Albert Spruce B&B 3'-4'	50.95	48.45
517	Fat Albert Spruce B&B 30"-36"	38.70	36.80
5	Fat Albert Spruce B&B 4'-5'	78.75	74.85
38	Fat Albert Spruce B&B 6'-7'	114.60	108.90
31	Fat Albert Spruce B&B 7'	118.85	112.95
17	Hoopsii Spruce B&B 3'-4'	50.95	48.45
20	Hoopsii Spruce B&B 4'-5'	78.75	74.85
<i>Picea pungens glauca</i>			
32	Globosa Spruce B&B (high graft) 18"-24"	36.80	35.00
21	Globosa Spruce B&B (high graft) 24"-30"	44.20	42.00
12	Globosa Spruce B&B (low graft) 18"-24"	17.85	17.00
12	Globosa Spruce B&B (low graft) 24"-30"	26.30	25.00
<i>Pinus flexilis</i>			
6	Vanderwolf's Pine B&B 24"-30"	34.00	32.30
43	Vanderwolf's Pine B&B 3'-4'	53.05	50.40
<i>Pinus mugo</i>			
29	Select Mugho Pine B&B (high graft) 18"-24"	36.80	35.00
35	Select Mugho Pine B&B (high graft) 30"-36"	48.10	45.70
<b>20 B&amp;B Evergreen Specimen</b>			
<i>Picea pungens</i>			
133	Colorado Blue Spruce B&B 5'-6' WB	111.95	106.40
146	Colorado Blue Spruce B&B 6'-7' WB	159.80	151.85
196	Colorado Blue Spruce B&B 7'-8' WB	161.90	153.85
19	Colorado Blue Spruce B&B Comc'l 5'-6' WB	94.50	89.80
57	Colorado Blue Spruce B&B Comc'l 6'-7' WB	111.50	105.95

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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Qty	Qty Discount:	5-49	50+
<b>20 B&amp;B Evergreen Specimen</b>			
<i>Picea pungens</i>			
64	Colorado Blue Spruce B&B Comcl 7'-8' WB	137.65	130.80
7	Colorado Blue Spruce B&B Comcl 8'-9' WB	160.45	152.45
38	Fat Albert Spruce B&B 4'-5' WB	100.80	95.80
54	Fat Albert Spruce B&B 5'-6' WB	153.90	146.25
110	Fat Albert Spruce B&B 6'-7' WB	187.00	177.65
9	Fat Albert Spruce B&B 7'-8' WB	214.50	203.80
<i>Picea pungens glauca</i>			
296	'Sester Dwarf® Spruce B&B Jr. Spec. (WB)	295.00	280.25
<b>30 Container Evergreen</b>			
<i>Juniperus squamata</i>			
517	Blue Star Juniper #2	8.00	8.00
<i>Picea abies</i>			
30	Norway Spruce #5 18"-24"	14.80	14.10
5	Norway Spruce #5 24"-30"	16.90	16.10
<i>Picea glauca</i>			
176	Black Hills Spruce #3 15"-18"	10.75	10.25
86	Black Hills Spruce #5 18"-24"	14.80	14.10
10	Black Hills Spruce #20 4'-5'	75.40	71.65
<i>Picea glauca conica</i>			
517	Dwarf Alberta Spruce #2	12.25	11.65
<i>Picea mariana</i>			
75	Blue Nest Spruce #5	16.30	15.50
<i>Picea pungens</i>			
24	Colorado Blue Spruce #25 5'-6'	114.90	109.20
10	Colorado Green Spruce #10 30"-36"	41.15	39.10
41	Colorado Green Spruce #15 3'-4'	49.10	46.65
517	Colorado Spruce Mixed #2 10"-12"	6.70	6.40
517	Colorado Spruce Mixed #2 12"-15"	7.25	6.90
280	Colorado Spruce Mixed #3 15"-18"	10.75	10.25
<i>Pinus mugo</i>			
180	Pumilio Mugho Pine #1 6"-8"	3.95	3.80
35	Pumilio Mugho Pine #2 10"-12"	8.45	8.05
517	Pumilio Mugho Pine #3 12"-15"	12.10	11.50
234	Pumilio Mugho Pine #3 15"-18"	14.10	13.40
517	Pumilio Mugho Pine #3 18"-21"	16.30	15.50
517	Pumilio Mugho Pine #5 18"-21"	16.30	15.50

Qty	Qty Discount:	5-49	50+
<b>30 Container Evergreen</b>			
<i>Pinus mugo</i>			
517	Pumilio Mugho Pine #5 18"-24"	17.65	16.80
517	Pumilio Mugho Pine #5 21"-24"	18.10	17.20
95	Pumilio Mugho Pine #5 Natural	18.10	17.20
232	Pumilio Mugho Pine #7 24"-30"	25.60	24.35
40	Pumilio Mugho Pine #7 Natural	25.60	24.35
<i>Pinus nigra</i>			
100	Austrian Pine #1	4.90	4.70
306	Austrian Pine #3	11.00	10.45
74	Austrian Pine #5	16.25	15.45
24	Austrian Pine #10 24"-30"	27.85	26.50
140	Austrian Pine #15 30"-36"	41.15	39.10
209	Austrian Pine #20 3'-4'	49.10	46.65
308	Austrian Pine #20 4'-5'	75.40	71.65
5	Austrian Pine #25 5'	95.15	90.40
<i>Pinus ponderosa</i>			
100	Ponderosa Pine #1	4.90	4.70
6	Ponderosa Pine #2	8.75	8.35
135	Ponderosa Pine #3	11.00	10.45
<i>Pinus strobus</i>			
56	Eastern White Pine #10 3'-4'	49.10	46.65
<i>Pinus sylvestris</i>			
80	Scotch Pine #1	4.90	4.70
145	Scotch Pine #3	11.00	10.45
150	Scotch Pine #5	16.25	15.45
6	Scotch Pine #15 30"-36"	41.15	39.10
<b>31 Evergreen B&amp;B in Container</b>			
<i>Abies concolor</i>			
7	Concolor Fir B&B 3'-4' in #20	67.50	64.15
36	Concolor Fir B&B 5' in #25	105.40	100.15
<i>Picea abies</i>			
15	Weeping Norway Spruce B&B 4'-5' in #30	88.70	84.30
33	Weeping Norway Spruce B&B 5'-6' in #45	122.10	116.00
<i>Picea glauca</i>			
100	Weeping White Spruce B&B 3'-4' in #20	57.80	54.95
15	Weeping White Spruce B&B 4'-5' in #20	88.70	84.30
<i>Picea pungens</i>			
80	Fastigiata Spruce B&B 3'-4' in #15	57.80	54.95
9	Fastigiata Spruce B&B 4' in #15	73.25	69.60
121	Fastigiata Spruce B&B 4'-5' in #20	88.70	84.30

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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Qty	Qty Discount:	5-49	50+
<b>31 Evergreen B&amp;B in Container</b>			
<i>Picea pungens</i>			
142	Fastigiata Spruce B&B 5' in #20	105.40	100.15
25	Fastigiata Spruce B&B 5'-6' in #25	122.10	116.00
12	Fastigiata Spruce B&B 6'-7' in #25	137.00	130.15
8	Fastigiata Spruce B&B 6'-7' in #45	137.00	130.15
<b>35 Container Grafted Evergreen</b>			
<i>Picea abies</i>			
91	Weeping Norway Spruce #3	16.75	15.95
<i>Picea omorika</i>			
112	Brun's Serbian Spruce #1	4.55	4.55
39	Dwarf Serbian Spruce (low graft) #2	16.75	15.95
<i>Picea pungens</i>			
5	Bacheri Spruce #2 12"-15"	13.25	12.60
138	Bacheri Spruce #3 15"-18"	16.75	15.95
165	Bacheri Spruce #5 18"-24"	20.80	19.80
30	Bacheri Spruce #15 30"-36"	48.45	46.05
5	Blue Diamond Spruce #2 12"-15"	19.10	18.15
148	Blue Diamond Spruce #3 15"-18"	22.65	21.55
25	Fastigiata Spruce #2 12"-15"	13.25	12.60
130	Fastigiata Spruce #3 15"-18"	16.75	15.95
517	Fat Albert Spruce #3 15"-18"	16.75	15.95
474	Fat Albert Spruce #5 18"-24"	20.80	19.80
69	Fat Albert Spruce #15 3'-4'	57.80	54.95
5	Fat Albert Spruce #15 30"-36"	48.45	46.05
29	Fat Albert Spruce #25 5'-6'	122.10	116.00
14	Fat Albert Spruce #25 6'-7'	137.00	130.15
36	Hoopsii Spruce #20 4'-5'	88.70	84.30
<i>Picea pungens glauca</i>			
133	'Sester Dwarf® Spruce #3	33.50	31.85
213	'Sester Dwarf® Spruce #15	131.00	124.45
74	'Sester Dwarf® Spruce #20 3'-4'	181.00	171.95
121	'Sester Dwarf® Spruce #20 30"-36"	165.00	156.75
24	'Sester Dwarf® Spruce #25 3'-4'	181.00	171.95
333	Globosa Spruce (low graft) #3 12"-15"	27.30	25.95
10	Globosa Spruce (low graft) #3 18"-24"	35.25	33.50
<i>Picea sitchensis</i>			
39	Papoose Sitka Spruce #2	16.75	15.95
<i>Pinus flexilis</i>			
155	Vanderwolf's Pine #15 3'-4'	65.10	61.85
75	Vanderwolf's Pine #15 30"-36"	54.10	51.40

Qty	Qty Discount:	5-49	50+
<b>35 Container Grafted Evergreen</b>			
<i>Pinus strobus</i>			
10	Columnar White Pine #10 3'-4'	65.10	61.85
<b>39 Evergreen Jumbo Liners B&amp;B</b>			
<i>Picea pungens</i>			
517	Colorado Spruce Mixed B&B Liner 24"-30" Jumbo	12.00	12.00
517	Colorado Spruce Mixed B&B Liner 3'-4' Jumbo	14.00	14.00
517	Colorado Spruce Mixed B&B Liner 30"-36" Jumbo	12.00	12.00
<b>50 Bareroot Deciduous</b>			
<i>Acer X freemanii</i>			
5	Armstrong Maple 1" It br	28.00	26.60
159	Armstrong Maple 1½" br	43.10	40.95
40	Armstrong Maple 4' Whip	11.80	11.20
110	Armstrong Maple 5' Whip	13.50	12.85
5	Armstrong Maple 5' It br	15.50	14.75
230	Armstrong Maple 6' Whip	16.10	15.30
20	Celebration® Maple 3' Whip	10.60	10.10
200	Celebration® Maple 4' Whip	11.80	11.20
180	Celebration® Maple 4' It br	14.20	13.50
40	Marmo Maple 1¼" br	35.25	33.50
27	Marmo Maple 1½" br	42.60	40.50
<i>Acer ginnala</i>			
15	Flame Amur Maple Multi- 4'	15.10	14.35
<i>Acer platanoides</i>			
145	Columnar Norway Maple 1" br	25.85	24.60
10	Columnar Norway Maple 1" It br	23.30	22.10
30	Columnar Norway Maple 1¼" br	28.10	26.70
5	Columnar Norway Maple 5' br	15.75	15.00
125	Conquest Maple 1" br	30.00	28.50
30	Conquest Maple 1" It br	27.00	25.65
40	Conquest Maple 1¼" br	34.10	32.40
10	Conquest Maple 6'-8' br	25.20	23.95
150	Crimson King Maple 1" br	30.00	28.50
10	Crimson King Maple 1" It br	27.00	25.65
75	Crimson King Maple 4' It br	17.10	16.25
25	Crimson King Maple 6' It br	21.15	20.10
90	Crimson King Maple 7' Whip	13.10	12.45
10	Emerald Queen Maple 1" br	25.85	24.60

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Acer platanoides</i>			
130	Emerald Queen Maple 1" It br	23.30	22.10
10	Emerald Queen Maple 6'-8' It br	20.50	19.45
5	Royal Red Maple 6'-8' It br	22.70	21.55
<i>Acer rubrum</i>			
20	Bowhall Maple 4' Whip	11.80	11.20
35	Bowhall Maple 4' br	15.75	15.00
70	Bowhall Maple 5' Whip	13.50	12.85
170	Bowhall Maple 5' br	17.20	16.35
15	Bowhall Maple 5' It br	15.50	14.75
35	Bowhall Maple 6' br	21.10	20.05
345	October Glory® Maple 1" br	31.10	29.55
5	October Glory® Maple 1" It br	28.00	26.60
5	October Glory® Maple 4' Whip	11.80	11.20
20	October Glory® Maple 6'-8' br	26.05	24.75
255	Red Sunset® Maple 1¼" br	35.25	33.50
25	Red Sunset® Maple 4' br	15.75	15.00
205	Red Sunset® Maple 6' br	21.10	20.05
5	Red Sunset® Maple 6' It br	19.00	18.05
490	Red Sunset® Maple 7' Whip	18.05	17.15
95	Sun Valley Maple 1¼" br	35.25	33.50
10	Sun Valley Maple 5' Whip	13.50	12.85
<i>Acer saccharum</i>			
10	Commemoration® Maple 1" br	38.00	36.10
70	Commemoration® Maple 1¼" br	43.00	40.85
120	Commemoration® Maple 4' br	18.15	17.25
20	Commemoration® Maple 6' br	26.70	25.40
100	Fall Fiesta® Maple 4' Whip	14.00	13.30
160	Fall Fiesta® Maple 5' Whip	17.05	16.20
45	Fall Fiesta® Maple 6'-8' br	32.75	31.15
517	Green Mountain® Maple 1" br	38.00	36.10
10	Green Mountain® Maple 1" It br	34.20	32.50
185	Green Mountain® Maple 1¼" br	43.00	40.85
30	Green Mountain® Maple 3' Whip	11.80	11.25
110	Green Mountain® Maple 4' Whip	14.00	13.30
10	Green Mountain® Maple 5' Whip	17.05	16.20
20	Legacy® Maple 3' Whip	11.80	11.25
10	Legacy® Maple 4' Whip	14.00	13.30
65	Legacy® Maple 4' It br	16.35	15.55
150	Legacy® Maple 5' br	17.20	16.35

Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Acer saccharum</i>			
10	Legacy® Maple 6' br	26.70	25.40
5	Legacy® Maple 6' It br	24.05	22.85
5	Legacy® Maple 6'-8' br	32.75	31.15
10	Sugar Maple 3' Whip	10.60	10.10
150	Sugar Maple 4' Whip	11.80	11.20
100	Sugar Maple 6' Whip	16.10	15.30
265	Sugar Maple Multi- 2'	9.90	9.45
490	Sugar Maple Multi- 3'	12.75	12.15
517	Sugar Maple Multi- 4'	15.10	14.35
240	Sugar Maple Multi- 5'	16.75	15.95
5	Sugar Maple Multi- 6'	19.75	18.80
60	Sugar Maple Multi- 7'	22.75	21.65
<i>Acer tataricum</i>			
5	Hot Wings® Tatarian Maple 1" br	30.00	28.50
<i>Acer truncatum X A. platanoides</i>			
10	Pacific Sunset® Maple 8' Whip	18.90	18.00
<i>Amelanchier X grandiflora</i>			
15	Autumn Brill.®Svc. 4' br	16.85	16.00
50	Autumn Brill.®Svc. 5' It br	19.30	18.35
<i>Betula</i>			
110	White Satin Birch 1" br	21.60	20.55
60	White Satin Birch 3' br	11.50	10.95
80	White Satin Birch 4' br	13.00	12.35
275	White Satin Birch 5' br	13.95	13.30
130	White Satin Birch 6' br	15.75	15.00
200	White Satin Birch 6'-8' br	17.20	16.35
<i>Betula jacquemonti</i>			
10	Jacquemontii Birch 2' Whip	7.75	7.40
10	Jacquemontii Birch 3' Whip	8.60	8.20
<i>Betula nigra</i>			
5	City Slicker® Birch 5' br	14.90	14.20
30	City Slicker® Birch 6' br	16.10	15.30
50	City Slicker® Birch 6'-8' br	17.80	16.95
30	City Slicker® Birch Clump 7'	24.50	23.30
27	City Slicker® Birch Clump 8'	30.40	28.90
190	Dura Heat® Birch 1" br	21.60	20.55
170	Dura Heat® Birch 6'-8' br	17.80	16.95
127	Dura Heat® Birch Clump 8'	30.40	28.90
24	Heritage® Birch Clump 8'	30.40	28.90

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Betula nigra</i>			
6	River Birch Clump 1"	37.30	35.45
5	River Birch Multi- 3'	11.50	10.95
<i>Betula papyrifera</i>			
40	Paper Birch 1" br	24.10	22.90
30	Paper Birch 6' br	20.05	19.05
100	Paper Birch 6'-8' br	22.10	21.00
<i>Carpinus betulus</i>			
105	Frans Fontaine Hornbeam 1¼" br	35.25	33.50
25	Frans Fontaine Hornbeam 7' br	25.90	24.65
245	Pyramidal Eur. Hornbeam 1" br	31.10	29.55
50	Pyramidal Eur. Hornbeam 6' br	21.10	20.05
100	Pyramidal Eur. Hornbeam 7' br	25.90	24.65
<i>Celtis occidentalis</i>			
5	Common Hackberry 6'-8' br	22.10	21.00
<i>Crataegus crus-galli</i>			
5	Thornless Hawthorn 4' br	14.10	13.40
65	Thornless Hawthorn 5' br	16.20	15.40
85	Thornless Hawthorn 6' br	18.40	17.50
<i>Crataegus phaenopyrum</i>			
25	Washington Hawthorn 5' br	16.20	15.40
10	Washington Hawthorn 6' br	18.40	17.50
40	Washington Hawthorn 7' br	21.10	20.05
<i>Crataegus viridis</i>			
20	Winter King Green Hawthorn 7' br	21.10	20.05
<i>Fraxinus americana</i>			
20	Autumn Purple® Ash 1" It br	28.00	26.60
10	Autumn Purple® Ash 1¼" br	35.25	33.50
10	Autumn Purple® Ash 2' Whip	9.70	9.25
20	Autumn Purple® Ash 3' Whip	10.60	10.10
70	Autumn Purple® Ash 4' Whip	11.80	11.20
80	Autumn Purple® Ash 5' Whip	13.50	12.85
5	Autumn Purple® Ash 5' It br	15.50	14.75
70	Autumn Purple® Ash 6' Whip	16.10	15.30
160	Autumn Purple® Ash 6'-8' br	26.05	24.75
10	Autumn Purple® Ash 6'-8' It br	23.45	22.30
90	Autumn Purple® Ash 8' Whip	18.90	18.00
<i>Fraxinus pennsylvanica</i>			
10	Patmore Ash 3' Whip	8.00	7.60
10	Patmore Ash 4' Whip	8.50	8.10

Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Gleditsia triacanthos</i>			
20	Imperial® Honeylocust 4' Whip	11.80	11.20
5	Imperial® Honeylocust 5' It br	15.50	14.75
5	Shademaster® Honeylocust 6'-8' It br	23.45	22.30
335	Skyline® Honeylocust 1" br	31.10	29.55
10	Skyline® Honeylocust 1" It br	28.00	26.60
10	Skyline® Honeylocust 1¼" It br	31.75	30.15
15	Skyline® Honeylocust 6' br	21.10	20.05
15	Skyline® Honeylocust 6' It br	19.00	18.05
5	Skyline® Honeylocust 6'-8' br	26.05	24.75
70	Skyline® Honeylocust 6'-8' It br	23.45	22.30
10	Sunburst® Honeylocust 1" br	31.10	29.55
10	Sunburst® Honeylocust 1" It br	28.00	26.60
5	Sunburst® Honeylocust 4' It br	14.20	13.50
<i>Laburnum anagyroides</i>			
15	Columnar Goldenchain Tree 2' br	12.80	12.20
<i>Malus</i>			
75	Donald Wyman Crabapple 1" br	22.10	21.00
20	Indian Magic Crabapple Multi- VC 2'	11.60	11.05
95	Indian Magic Crabapple Multi- VC 3'	12.75	12.15
65	Indian Magic Crabapple Multi- VC 4'	15.10	14.35
10	Indian Magic Crabapple Multi- VC 5'	17.10	16.25
5	Indian Magic Crabapple VC 5' br	15.00	14.25
5	Pink Spires Crabapple VC 4' br	13.80	13.15
5	Prairifire Crabapple Multi- VC 2'	11.60	11.05
25	Prairifire Crabapple Multi- VC 4'	15.10	14.35
75	Profusion Crabapple 1" br	22.10	21.00
5	Profusion Crabapple Multi- VC 3'	12.75	12.15
35	Profusion Crabapple Multi- VC 4'	15.10	14.35
75	Profusion Crabapple Multi- VC 5'	17.10	16.25
70	Profusion Crabapple Multi- VC 6'	19.75	18.80
5	Profusion Crabapple VC 4' br	13.80	13.15
70	Profusion Crabapple VC 7' br	19.75	18.80
20	Profusion Crabapple VC 8' br	20.90	19.90
5	Radiant Crabapple VC 4' br	13.80	13.15
5	Radiant Crabapple VC 6' br	17.10	16.25
25	Radiant Crabapple VC 8' br	20.90	19.90
10	Robinson Crabapple 1" br	22.10	21.00
15	Robinson Crabapple 6' br	21.10	20.05
30	Royalty Crabapple 6' br	17.10	16.25

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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### Availability List at Price Level Catalog

Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Malus</i>			
115	Royalty Crabapple 7' br	19.75	18.80
5	Royalty Crabapple VC 7' br	19.75	18.80
5	Show Time Crabapple 4' br	13.80	13.15
5	Spring Snow Crabapple 5' br	15.00	14.25
5	Spring Snow Crabapple VC 1" br	22.10	21.00
5	Spring Snow Crabapple VC 3' br	10.20	9.70
10	Spring Snow Crabapple VC 7' br	19.75	18.80
5	Spring Snow Crabapple VC 8' br	20.90	19.90
10	Starlite® Crabapple VC 7' br	19.75	18.80
5	Thunderchild Crabapple VC 3' br	10.20	9.70
<i>Malus sargentii</i>			
30	Sargent Crabapple 5' br	15.00	14.25
<i>Platanus acerfolia</i>			
10	Bloodgood London Planetree 2' Whip	8.05	7.65
<i>Populus alba</i>			
6	White Poplar Clump 3'	17.10	16.25
27	White Poplar Clump 4'	18.80	17.90
<i>Populus tremuloides</i>			
10	Quaking Aspen 7' Whip	13.20	12.55
75	Quaking Aspen Clump 7'	26.40	25.10
<i>Prunus X incam</i>			
20	Okame Cherry 5' Whip	11.60	11.05
35	Okame Cherry VC 2' br	12.05	11.45
<i>Prunus X yedoensis</i>			
340	Yoshino Flowering Cherry 1" br	26.15	24.85
100	Yoshino Flowering Cherry 1¼" br	29.10	27.65
10	Yoshino Flowering Cherry 5' br	19.45	18.50
5	Yoshino Flowering Cherry 6' br	23.50	22.35
<i>Prunus cerasifera</i>			
25	Crimson Pointe® Columnar Plum 3' lt br	9.25	8.80
15	Crimson Pointe® Columnar Plum 4' br	12.55	11.95
35	Crimson Pointe® Columnar Plum 5' br	13.45	12.80
20	Crimson Pointe® Columnar Plum 6' br	16.35	15.55
90	Crimson Pointe® Columnar Plum 7' br	17.25	16.40
5	Newport Flowering Plum VC 3' br	10.25	9.75
25	Newport Flowering Plum VC 5' br	13.45	12.80
315	Newport Flowering Plum VC 6' br	16.35	15.55
5	Thundercloud Plum VC 4' br	12.55	11.95
15	Thundercloud Plum VC 5' lt br	12.15	11.55

Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Prunus cerasifera</i>			
270	Thundercloud Plum VC 6' br	16.35	15.55
15	Thundercloud Plum VC 6' lt br	14.75	14.05
420	Thundercloud Plum VC 7' br	17.25	16.40
<i>Prunus sargentii</i>			
5	Sargent Flowering Cherry 4' br	14.50	13.80
10	Sargent Flowering Cherry 5' br	15.55	14.80
10	Sargent Flowering Cherry 6' br	18.80	17.90
<i>Prunus serrulata</i>			
10	Kwanzan Cherry 4' Whip	10.70	10.20
70	Kwanzan Cherry 5' Whip	11.60	11.05
290	Kwanzan Cherry 5' br	19.45	18.50
50	Kwanzan Cherry 6' Whip	12.45	11.85
105	Kwanzan Cherry 7' br	24.15	22.95
<i>Prunus subhirtella</i>			
35	Snow Fountains® Cherry VC #1 LtHd(budded)	26.95	25.65
10	Snow Fountains® Cherry VC #2 Hd (budded)	23.40	22.25
30	Snow Fountains® Cherry VC 4' std. #2 Hd	22.25	21.15
35	Snow Fountains® Cherry VC 5½' std. #1 Lt Hd	26.95	25.65
75	Snow Fountains® Cherry VC 5½' std. #2 Hd	23.40	22.25
<i>Prunus virginiana</i>			
10	Canada Red Chokecherry VC 5' Whip	13.00	12.35
330	Canada Red Select Chokecherry 5' br	18.50	17.60
30	Canada Red Select Chokecherry 5' lt br	16.65	15.85
20	Canada Red Select Chokecherry 6' br	22.90	21.80
30	Canada Red Select Chokecherry 6' lt br	20.65	19.60
330	Canada Red Select Chokecherry 8' Whip	18.50	17.60
<i>Pyrus calleryana</i>			
95	Aristocrat® Pear VC 1" br	33.75	32.10
10	Aristocrat® Pear VC 4' br	18.10	17.20
130	Aristocrat® Pear VC 6' br	26.75	25.45
305	Aristocrat® Pear VC 7' br	29.95	28.50
<i>Quercus coccinea</i>			
35	Scarlet Oak 1" br (High Head)	29.90	28.45
5	Scarlet Oak 1¼" br (High Head)	37.50	35.65
45	Scarlet Oak 5' lt br	18.15	17.25

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Quercus coccinea</i>			
25	Scarlet Oak 6' br (High Head)	23.75	22.60
5	Scarlet Oak 6'-8' br	26.50	25.20
20	Scarlet Oak 6'-8' br (High Head)	26.50	25.20
5	Scarlet Oak 6'-8' lt br	23.85	22.70
<i>Quercus ellipsoidalis</i>			
10	Northern Pin Oak 1" br (budded)	29.90	28.45
5	Northern Pin Oak 1" lt br	26.95	25.60
15	Northern Pin Oak 5' br (budded)	20.15	19.15
15	Northern Pin Oak 6' br (budded)	23.75	22.60
10	Northern Pin Oak 6' lt br	21.40	20.35
65	Northern Pin Oak 6'-8' br	26.50	25.20
10	Northern Pin Oak 6'-8' lt br	23.85	22.70
<i>Quercus macrocarpa</i>			
45	Bur Oak 1" br	29.90	28.45
5	Bur Oak 1" lt br (High Head)	26.95	25.60
50	Bur Oak 2' Whip	9.50	9.05
10	Bur Oak 3' Whip	10.45	9.95
10	Bur Oak 5' br (High Head)	20.15	19.15
10	Bur Oak 5' lt br	18.15	17.25
15	Bur Oak 5' lt br (High Head)	18.15	17.25
10	Bur Oak 6' br	23.75	22.60
30	Bur Oak 6' br (High Head)	23.75	22.60
5	Bur Oak 6' lt br (High Head)	21.40	20.35
10	Bur Oak 6'-8' br	26.50	25.20
5	Bur Oak 6'-8' br (High Head)	26.50	25.20
<i>Quercus palustris</i>			
15	Pin Oak 1" lt br	26.95	25.60
10	Pin Oak 6' lt br	21.40	20.35
<i>Quercus robur</i>			
30	Columnar English Oak 1" br	29.90	28.45
111	Columnar English Oak 1½" br	40.00	38.00
62	Columnar English Oak 1¾" br	44.45	42.25
36	Columnar English Oak 2" br	49.15	46.70
15	Columnar English Oak 4' br	17.85	17.00
20	Columnar English Oak 5' br	20.15	19.15
145	Regal Prince® Columnar Oak 1" br	29.90	28.45
10	Regal Prince® Columnar Oak 6'-8' br	26.50	25.20
<i>Quercus robur fastigiata X Q. bicolor</i>			
5	Kindred Spirit® Columnar Oak 6'-8' br	26.50	25.20

Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Quercus rubra</i>			
75	Red Oak 1" br	29.90	28.45
20	Red Oak 1" br (High Head)	29.90	28.45
220	Red Oak 1" lt br	26.95	25.60
50	Red Oak 1" lt br (High Head)	26.95	25.60
35	Red Oak 1¼" br	37.50	35.65
10	Red Oak 3' Whip	10.45	9.95
50	Red Oak 5' Whip	14.10	13.40
10	Red Oak 5' br (High Head)	20.15	19.15
60	Red Oak 5' lt br	18.15	17.25
30	Red Oak 6' br (High Head)	23.75	22.60
125	Red Oak 6' lt br	21.40	20.35
50	Red Oak 6'-8' br	26.50	25.20
25	Red Oak 6'-8' br (High Head)	26.50	25.20
70	Red Oak 6'-8' lt br	23.85	22.70
<i>Robinia pseudoacacia</i>			
5	Purple Robe Locust 1" lt br	25.15	23.90
<i>Sorbus aucuparia</i>			
5	Michred Mtn. Rowan 5' br	19.95	19.00
<i>Tilia cordata</i>			
20	Glenleven Linden 1" br	31.10	29.55
20	Glenleven Linden 1" lt br	28.00	26.60
10	Glenleven Linden 6' Whip	16.10	15.30
<i>Tilia tomentosa</i>			
66	Sterling Silver® Linden 1" br	31.10	29.55
100	Sterling Silver® Linden 1¼" br	35.25	33.50
20	Sterling Silver® Linden 3' Whip	10.60	10.10
70	Sterling Silver® Linden 5' Whip	13.50	12.85
70	Sterling Silver® Linden 6' Whip	16.10	15.30
60	Sterling Silver® Linden 6'-8' br	26.05	24.75
<i>Ulmus</i>			
30	Triumph Elm 3' br	13.00	12.35
65	Triumph Elm 3' lt br	11.70	11.15
170	Triumph Elm 4' br	13.80	13.15
105	Triumph Elm 4' lt br	12.45	11.80
180	Triumph Elm 5' br	15.00	14.25
40	Triumph Elm 5' lt br	13.50	12.85
15	Triumph Elm 6' br	17.10	16.25
<i>Ulmus americana</i>			
5	Prairie Expedition® Elm 3' lt br	11.70	11.15

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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**Availability List at Price Level Catalog**

Qty	Qty Discount:	5-49	50+
<b>50 Bareroot Deciduous</b>			
<i>Ulmus parvifolia</i>			
70	Frontier Elm 2' br	12.50	11.90
120	Frontier Elm 3' br	13.00	12.35
100	Frontier Elm 4' br	13.80	13.15
<i>Zelkova serrata</i>			
5	Green Vase® Zelkova 1" br	31.10	29.55
<b>50.1 Bareroot Japanese Maple</b>			
<i>Acer palmatum</i>			
35	Bloodgood Japanese Maple 2' br	19.95	19.00
517	Bloodgood Japanese Maple 2-yr	10.00	10.00
200	Bloodgood Japanese Maple 3' br	20.65	19.65
517	Bloodgood Japanese Maple 3-yr	16.00	16.00
50	Bloodgood Japanese Maple 4' br	23.00	21.85
303	Crimson Queen Maple 2-yr	10.00	10.00
45	Emperor 1 Japanese Maple 2' br	19.95	19.00
517	Emperor 1 Japanese Maple 2-yr	10.00	10.00
70	Emperor 1 Japanese Maple 3' br	20.65	19.65
517	Emperor 1 Japanese Maple 3-yr	16.00	16.00
517	Fireglow Japanese Maple 2-yr	10.00	10.00
440	Fireglow Japanese Maple 3-yr	16.00	16.00
517	Inabe Shidare Jpn. Maple 2-yr	10.00	10.00
60	Inabe Shidare Jpn. Maple 3-yr	16.00	16.00
517	Lion's Head Jpn. Maple 2-yr	10.00	10.00
230	Lion's Head Jpn. Maple 3-yr	16.00	16.00
110	Red Dragon Jpn. Maple 2-yr	10.00	10.00
400	Redleaf Japanese Maple 2-yr	10.00	10.00
517	Redleaf Japanese Maple 3-yr	16.00	16.00
517	Sango-kaku Japanese Maple 2-yr	10.00	10.00
517	Tamukeyama Maple 2-yr	10.00	10.00
517	Tamukeyama Maple 3-yr	16.00	16.00
517	Viridis Japanese Maple 2-yr	10.00	10.00
<b>50.2 Bareroot Deciduous Shrub</b>			
<i>Amelanchier X grandiflora</i>			
150	Autumn Brill.®Svc. 9"-12" Shrub	5.00	4.75
450	Autumn Brill.®Svc. 12"-15" Shrub	5.50	5.25
517	Autumn Brill.®Svc. 15"-18" Shrub	6.50	6.20
<b>51 Deciduous Line Out</b>			
<i>Quercus coccinea</i>			
5	Scarlet Oak 5' br (Line Out)	10.10	10.10

Qty	Qty Discount:	5-49	50+
<b>51 Deciduous Line Out</b>			
<i>Quercus coccinea</i>			
5	Scarlet Oak 6'-8' lt br (Line Out)	11.95	11.95
<i>Quercus macrocarpa</i>			
10	Bur Oak 4' Whip (Line Out)	6.00	6.00
5	Bur Oak 5' lt br (Line Out)	9.10	9.10
10	Bur Oak 6' Whip (Line Out)	8.15	8.15
<i>Quercus rubra</i>			
10	Red Oak 1" br (Line Out)	14.50	14.50
10	Red Oak 5' Whip (Line Out)	6.00	6.00
10	Red Oak 5' lt br (Line Out)	8.05	8.05
10	Red Oak 6' Whip (Line Out)	7.05	7.05
15	Red Oak 6'-8' br (Line Out)	13.25	13.25
<i>Ulmus parvifolia</i>			
5	Frontier Elm 4' br (Line Out)	6.90	6.90
<b>52 Deciduous E-grade</b>			
<i>Quercus ellipsoidalis</i>			
5	Northern Pin Oak 6' br. (e-grade)	23.75	22.60
<b>60 Container Deciduous</b>			
<i>Acer X freemanii</i>			
59	Armstrong Maple #20 1½"	80.60	76.60
10	Armstrong Maple #25 1¾"	99.90	94.90
517	Autumn Blaze® Maple #5 5/8"	21.15	20.10
517	Autumn Blaze® Maple #7 3/4"	35.30	33.50
211	Autumn Blaze® Maple #10 1"	46.35	44.05
144	Autumn Blaze® Maple #15 1¼"	61.00	57.95
137	Autumn Blaze® Maple Prem. Liner. #4	17.75	16.85
<i>Acer ginnala</i>			
5	Flame Amur Maple Prem. Liner #4	17.75	16.85
<i>Acer platanoides</i>			
58	Columnar Norway Maple #15 1¼"	55.00	52.25
25	Columnar Norway Maple #20 1½"	75.50	71.75
38	Columnar Norway Maple #25 1¾"	90.25	85.75
5	Crimson King Maple #5 5/8"	21.15	20.10
82	Emerald Lustre Maple #20 1½"	75.50	71.75
7	Emerald Queen Maple #15 1¼"	55.00	52.25
50	Royal Red Maple Prem. Liner #4	17.75	16.85
<i>Acer rubrum</i>			
8	October Glory® Maple #5 5/8"	21.55	20.45
5	October Glory® Maple Prem. Liner #4	17.75	16.85
21	Red Maple #10 1"	46.65	44.30

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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Qty	Qty Discount:	5-49	50+
<b>60 Container Deciduous</b>			
<i>Acer rubrum</i>			
5	Red Sunset® Maple #5 5/8"	21.55	20.45
8	Red Sunset® Maple #10 1"	46.65	44.30
5	Red Sunset® Maple #15 1¼"	61.00	57.95
<i>Acer tataricum</i>			
5	Hot Wings® Tatarian Maple #10 1"	46.65	44.30
<i>Amelanchier X grandiflora</i>			
46	Autumn Brill.®Svc. #7 3/4"	35.30	33.50
5	Autumn Brill.®Svc. #10 1"	46.65	44.30
<i>Betula</i>			
5	Royal Frost® Birch #10 1"	45.00	42.75
8	White Satin Birch #5 5/8"	20.15	19.15
<i>Betula nigra</i>			
18	Heritage® Birch Prem. Liner #4	16.60	15.75
<i>Carpinus betulus</i>			
40	Pyramidal Eur. Hornbeam #7 3/4"	35.30	33.50
105	Pyramidal Eur. Hornbeam #10 1"	46.65	44.30
45	Pyramidal Eur. Hornbeam #10 1¼"	61.00	57.95
33	Pyramidal Eur. Hornbeam #15 1¼"	61.00	57.95
<i>Celtis occidentalis</i>			
72	Common Hackberry #5 5/8"	20.15	19.15
37	Common Hackberry #10 1"	43.60	41.45
<i>Crataegus viridis</i>			
5	Winter King Green Hawthorn #10 1"	43.60	41.45
<i>Fraxinus americana</i>			
5	Autumn Purple® Ash #7 3/4"	35.30	33.50
14	Autumn Purple® Ash #10 1"	46.65	44.30
<i>Gleditsia triacanthos</i>			
61	Imperial® Honeylocust #5 5/8"	21.55	20.45
14	Imperial® Honeylocust #7 3/4"	35.30	33.50
110	Imperial® Honeylocust #10 1"	46.65	44.30
18	Shademaster® Honeylocust Prem. #4	17.75	16.85
141	Skyline® Honeylocust #5 5/8"	21.55	20.45
7	Skyline® Honeylocust #7 3/4"	35.30	33.50
17	Skyline® Honeylocust #10 1"	46.65	44.30
100	Skyline® Honeylocust #10 1¼"	61.00	57.95
33	Skyline® Honeylocust #15 1¼"	61.00	57.95
12	Skyline® Honeylocust Prem. Liner #4	17.75	16.85
30	Sunburst® Honeylocust #5 5/8"	21.55	20.45
<i>Larix decidua</i>			

Qty	Qty Discount:	5-49	50+
<b>60 Container Deciduous</b>			
<i>Larix decidua</i>			
120	Weeping European Larch Prem. Liner #4	24.95	23.75
<i>Malus</i>			
109	Golden Raindrops® Crabapple #10 1"	43.60	41.45
16	Indian Magic Crabapple #15 1½"	75.35	71.60
10	Prairifire Crabapple VC #7 3/4"	33.10	31.45
137	Prairifire Crabapple VC #10 1"	43.60	41.45
15	Profusion Crabapple #15 1½"	75.35	71.60
65	Show Time Crabapple #10 1"	43.60	41.45
15	Snowdrift Crabapple #15 1¼"	57.05	54.20
18	Snowdrift Crabapple #20 1½"	75.35	71.60
10	Snowdrift Crabapple VC #7 3/4"	33.10	31.45
9	Spring Snow Crabapple VC #15 1¼"	57.05	54.20
<i>Malus transitoria</i>			
37	Royal Raindrops® Crabapple #7 3/4"	33.10	31.45
<i>Platanus acerfolia</i>			
175	Bloodgood London Planetree #10 1¼"	57.05	54.20
72	Bloodgood London Planetree #15 1¼"	57.05	54.20
39	Bloodgood London Planetree #20 1½"	75.35	71.60
<i>Populus nigra</i>			
7	Theves Poplar #15 1¼"	45.20	42.95
<i>Populus tremula</i>			
65	Swedish Aspen #7 3/4"	37.35	35.50
<i>Populus tremuloides</i>			
14	Quaking Aspen #7 3/4"	30.70	29.20
5	Quaking Aspen #15 1¼"	116.10	110.30
68	Quaking Aspen Clump #20	97.40	92.55
20	Quaking Aspen Clump #25	131.30	124.75
<i>Prunus X incam</i>			
32	Okame Cherry #10 1"	43.60	41.45
<i>Prunus X yedoensis</i>			
6	Yoshino Flowering Cherry #7 3/4"	33.10	31.45
<i>Prunus cerasifera</i>			
16	Krauter Vesuvius Plum #5 5/8"	17.40	16.55
5	Krauter Vesuvius Plum #7 1"	39.55	37.60
12	Krauter Vesuvius Plum #7 3/4"	28.15	26.75
85	Krauter Vesuvius Plum #10 1¼"	49.15	46.70
6	Newport Flowering Plum VC #10 1"	39.55	37.60
14	Newport Flowering Plum VC #20 1½"	65.90	62.65
72	Thundercloud Plum VC #7 1"	39.55	37.60

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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**Availability List at Price Level Catalog**

Qty	Qty Discount:	5-49	50+
<b>60 Container Deciduous</b>			
<i>Prunus cerasifera</i>			
36	Thundercloud Plum VC #7 3/4"	28.15	26.75
60	Thundercloud Plum VC #10 1"	39.55	37.60
66	Thundercloud Plum VC #10 1 1/4"	49.15	46.70
5	Thundercloud Plum VC #15 1 1/2"	65.90	62.65
<i>Prunus virginiana</i>			
10	Canada Red Chokecherry VC #10 1"	46.65	44.30
<i>Pyrus calleryana</i>			
83	Chanticleer® Pear #20 1 1/2"	80.60	76.55
5	Chanticleer® Pear VC #20 1 1/2"	80.60	76.55
<i>Quercus imbricaria</i>			
33	Shingle Oak #5 5/8"	21.85	20.80
100	Shingle Oak #7 3/4"	36.95	35.15
44	Shingle Oak #10 1"	50.45	47.95
<i>Quercus palustris</i>			
8	Pin Oak #10 1"	50.45	47.95
5	Pin Oak #25 1 1/4"	114.90	109.20
<i>Robinia pseudoacacia</i>			
5	Purple Robe Locust #10 1"	46.35	44.05
12	Purple Robe Locust #15 1 1/4"	61.00	57.95
26	Purple Robe Locust #15 1 1/2"	80.60	76.60
<i>Tilia tomentosa</i>			
14	Sterling Silver® Linden #7 3/4"	35.30	33.50
15	Sterling Silver® Linden #15 1 1/4"	61.00	57.95
20	Sterling Silver® Linden #20 1 1/2"	80.60	76.55
<i>Ulmus</i>			
15	Triumph Elm #15 1 1/4"	57.05	54.20
43	Triumph Elm Prem. Liner #4	16.60	15.75
<i>Ulmus parvifolia</i>			
85	Bosque® Elm Prem. Liner #4	16.60	15.75
<i>Zelkova serrata</i>			
10	Green Vase® Zelkova #5 5/8"	21.55	20.45
24	Green Vase® Zelkova Prem. Liner #4	16.60	15.75
18	Musashino Zelkova #5 5/8"	21.55	20.45
24	Musashino Zelkova #7 1"	46.65	44.30
30	Musashino Zelkova #7 3/4"	35.30	33.50
60	Musashino Zelkova #10 1"	46.65	44.30
5	Musashino Zelkova #15 1 1/4"	61.00	57.95
8	Musashino Zelkova #20 1 1/2"	80.60	76.55
<b>60.1 Container Japanese Maple</b>			

Qty	Qty Discount:	5-49	50+
<b>60.1 Container Japanese Maple</b>			
<i>Acer palmatum</i>			
35	Red Select Jpn. Maple #7	37.00	35.15
<b>60.5 Specialty Shade &amp; Orn.</b>			
<i>Hydrangea paniculata</i>			
5	PeeGee Hydrangea #10 Tree-form	49.05	46.60
<i>Laburnum anagyroides</i>			
30	Columnar Goldenchain Tree #5 5/8"	21.55	20.50
8	Columnar Goldenchain Tree #10 1"	40.35	38.35
<i>Physocarpus opulifolius</i>			
146	Diabolo® Ninebark #5 5/8"	23.95	22.80
23	Diabolo® Ninebark #7 3/4"	39.25	37.30
27	Diabolo® Ninebark #10 1"	49.35	46.90
<i>Salix integra</i>			
5	Hakuro - Nishiki Willow #7 4' std.	38.20	36.30
<i>Styrax japonica</i>			
85	Japanese Styrax #7 3/4"	37.30	35.45
37	Japanese Styrax #10 1"	45.90	43.65
<i>Syringa reticulata</i>			
10	Ivory Silk Lilac #5 5/8"	21.15	20.10
<b>60.9 Container Multi-stem</b>			
<i>Betula nigra</i>			
94	Dura Heat® Birch Multi- #2	8.75	8.35
<i>Hamamelis X intermedia</i>			
15	Diane Witch Hazel Multi- #7	37.40	35.55
84	Primavera Witch Hazel Multi- #5	23.15	22.00
<i>Malus</i>			
13	Profusion Crabapple VC Multi- #7	37.40	35.55
22	Radiant Crabapple Multi- #7	37.40	35.55
<b>61 Container Shrub</b>			
<i>Amelanchier X grandiflora</i>			
157	Autumn Brill.® Svc. #5 Shrub	14.90	14.20
<i>Andromeda polyfolia</i>			
408	Blue Ice Andromeda #1 Shrub	4.95	4.75
<i>Berberis thunbergii atropurpurea</i>			
22	Japanese Barberry #5 Shrub	14.90	14.20
20	Japanese Barberry #10 Shrub	31.50	29.95
45	Orange Rocket Barberry #1 Shrub	7.50	7.50
<i>Buxus</i>			
517	Green Mountain Boxwood #1	4.90	4.70

Seasons: 11-12

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1	\$2,500 - \$5,999	2%	2%
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3	\$12,000 - \$23,999	6%	4%
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Qty	Qty Discount:	5-49	50+
<b>61 Container Shrub</b>			
<i>Buxus</i>			
	517 Green Velvet Boxwood #15 24"-30"	55.00	52.25
<i>Cornus sericea</i>			
	10 Cardinal Red Osier Dogwood #10 Shrub	31.50	29.95
<i>Cornus serrata</i>			
	21 Bailey Redtwig Dogwood #5 Shrub	14.90	14.20
	15 Bailey Redtwig Dogwood #10 Shrub	31.50	29.95
<i>Forsythia</i>			
	260 Northern Gold Forsythia #2 Shrub	8.75	8.35
	367 Northern Gold Forsythia #5 Shrub	14.90	14.20
<i>Hibiscus syriacus</i>			
	49 Aphrodite Hibiscus #5 Shrub	14.90	14.20
	19 Red Heart Hibiscus #5 Shrub	14.90	14.20
<i>Hydrangea paniculata</i>			
	49 PeeGee Hydrangea #2 Shrub	8.75	8.35
	197 PeeGee Hydrangea #5 Shrub	14.90	14.20
<i>Lonicera tatarica</i>			
	12 Arnold Red Honeysuckle #2 Shrub	8.75	8.35
	191 Arnold Red Honeysuckle #5 Shrub	14.90	14.20
<i>Physocarpus opulifolius</i>			
	34 Dart's Gold Ninebark #2 Shrub	8.75	8.35
	91 Diabolo® Ninebark #5 Shrub	14.90	14.20
<i>Potentilla fruticosa</i>			
	29 Pink Beauty Potentilla #5 Shrub	14.90	14.20
	20 Pink Beauty Potentilla #10 Shrub	31.50	29.95
	41 Snowbird Potentilla #5 Shrub	14.90	14.20
	95 Snowbird Potentilla #10 Shrub	31.50	29.95
<i>Prunus tomentosa</i>			
	62 Nanking Cherry #2 Shrub	8.75	8.35
	61 Nanking Cherry #5 Shrub	14.90	14.20
<i>Rhamnus frangula</i>			
	10 Fernleaf Buckthorn #10 Shrub	31.50	29.95
<i>Salix purpurea</i>			
	65 Dwarf Arctic Willow #10 Shrub	31.50	29.95
<i>Symphoricarpos albus</i>			
	10 White Snowberry #2 Shrub	8.75	8.35
	64 White Snowberry #5 Shrub	14.90	14.20
	85 White Snowberry #10 Shrub	31.50	29.95
<i>Syringa</i>			
	30 Thumbelina® Lilac #2 Shrub	8.75	8.35

Qty	Qty Discount:	5-49	50+
<b>61 Container Shrub</b>			
<i>Syringa reticulata</i>			
	70 Ivory Silk Lilac #2 Shrub	8.75	8.35
<i>Viburnum trilobum</i>			
	74 Bailey Compact Viburnum #2 Shrub	8.75	8.35
	485 Wentworth Viburnum #2 Shrub	8.75	8.35
	310 Wentworth Viburnum #5 Shrub	14.90	14.20
<b>61.1 Container Shrub - Branded</b>			
<i>Hydrangea paniculata</i>			
	5 Bombshell Hydrangea #2 Shrub	15.95	15.95
	5 Limelight Hydrangea #5 Shrub	19.25	19.25
<i>Sorbaria sorbifolia</i>			
	5 Sem Ash Leaf Spirea #5 Shrub	17.95	17.95
<b>65 Deciduous B&amp;B</b>			
<i>Acer palmatum</i>			
	38 Bloodgood Japanese Maple B&B 3' br	24.80	23.60
	52 Bloodgood Japanese Maple B&B 5' br	31.20	29.65
	30 Bloodgood Japanese Maple B&B 6' br	34.80	33.10
	21 Bloodgood Japanese Maple B&B 6'-8' br	38.40	36.50
	24 Crimson Queen Maple B&B 15-18" x36"	22.80	21.70
	31 Crimson Queen Maple B&B 18-21" x36"	26.40	25.10
	57 Crimson Queen Maple B&B 21-24" x36"	30.00	28.50
	45 Crimson Queen Maple B&B 24-30" x36"	33.60	31.95
	109 Emperor 1 Japanese Maple B&B 1" br	42.00	39.90
	40 Emperor 1 Japanese Maple B&B 1¼" br	45.60	43.35
	31 Emperor 1 Japanese Maple B&B 3' br	24.80	23.60
	42 Emperor 1 Japanese Maple B&B 4' br	27.60	26.25
	55 Emperor 1 Japanese Maple B&B 5' br	31.20	29.65
	42 Emperor 1 Japanese Maple B&B 6' br	34.80	33.10
	45 Emperor 1 Japanese Maple B&B 6'-8' br	38.40	36.50
	25 Tamukeyama Maple B&B 15-18" x36"	22.80	21.70
	24 Tamukeyama Maple B&B 18-21" x36"	26.40	25.10
	56 Tamukeyama Maple B&B 21-24" x36"	30.00	28.50
	36 Tamukeyama Maple B&B 24-30" x36"	33.60	31.95
	74 Tamukeyama Maple B&B 30-36" x36"	37.20	35.35
<i>Gymnocladus dioicus</i>			
	6 Espresso Kentucky Coffee Tree B&B 6' Whip	21.25	20.45
	203 Kentucky Coffee Tree B&B 2' Whip	13.45	12.80
	279 Kentucky Coffee Tree B&B 3' Whip	14.95	14.25
	238 Kentucky Coffee Tree B&B 4' Whip	16.95	16.40

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
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3	\$12,000 - \$23,999	6%	4%
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### Availability List at Price Level Catalog

Qty	Qty Discount:	5-49	50+
<b>65 Deciduous B&amp;B</b>			
<i>Gymnocladus dioicus</i>			
95	Kentucky Coffee Tree B&B 5' Whip	19.10	18.40
6	Kentucky Coffee Tree B&B 6' Whip	21.25	20.45
<i>Liriodendron tulipifera</i>			
94	Tulip Tree B&B 1" br	36.15	34.35
56	Tulip Tree B&B 1 1/4" br	40.95	38.95
16	Tulip Tree B&B 1 1/2" br	44.95	42.75
19	Tulip Tree B&B 3' br	21.75	20.70
9	Tulip Tree B&B 6'-8' br	31.30	29.75
<i>Styrax japonica</i>			
12	Emerald Pagoda Styrax B&B 4' br	32.30	30.70
17	Emerald Pagoda Styrax B&B 5' br	37.20	35.35
6	Emerald Pagoda Styrax B&B 6' br	42.60	40.50
60	Japanese Styrax B&B 3' br	28.80	27.40
63	Japanese Styrax B&B 4' br	32.30	30.70
32	Japanese Styrax B&B 5' br	37.20	35.35
5	Japanese Styrax B&B 6' br	42.60	40.50
<b>66 Deciduous B&amp;B in Container</b>			
<i>Acer ginnala</i>			
40	Flame Amur Maple B&B 1" in #10	46.35	44.05
53	Flame Amur Maple B&B 3/4" in #7	35.30	33.55
<i>Acer platanoides</i>			
9	Crimson Sentry Maple B&B 1" in #10	39.40	37.45
<i>Acer saccharum</i>			
50	Fall Fiesta® Maple B&B 1" in #10	34.30	32.60
36	Legacy® Maple B&B 1" in #10	34.30	32.60
<i>Acer tataricum</i>			
93	Hot Wings® Tatarian Maple B&B 1" in #10	46.65	44.35
119	Hot Wings® Tatarian Maple B&B 3/4" in #7	35.30	33.55
<i>Amelanchier X grandiflora</i>			
80	Autumn Brill.®Svc. Multi- B&B in #15	61.00	57.95
<i>Amelanchier canadensis</i>			
25	Rainbow Pillar® Serviceberry Multi- B&B in #15	61.00	57.95
<i>Betula papyrifera</i>			
60	Prairie Dream® Birch B&B 1" in #10	46.35	44.05
<i>Carpinus betulus</i>			
8	Frans Fontaine Hornbeam B&B 3/4" in #7	30.05	28.55
<i>Celtis occidentalis</i>			

Qty	Qty Discount:	5-49	50+
<b>66 Deciduous B&amp;B in Container</b>			
<i>Celtis occidentalis</i>			
30	Common Hackberry B&B 1" in #10	37.10	35.25
<i>Liriodendron tulipifera</i>			
14	Tulip Tree B&B 3/4" in #7	33.45	31.75
<i>Malus</i>			
10	Indian Magic Crabapple VC B&B 1" in #10	37.10	35.25
6	Indian Magic Crabapple VC B&B 3/4" in #7	28.15	26.75
5	Pink Spires Crabapple B&B 3/4" in #7	23.95	22.75
85	Royalty Crabapple VC B&B 3/4" in #7	28.15	26.75
35	Show Time Crabapple B&B 3/4" in #7	28.15	26.75
30	Spring Snow Crabapple VC B&B 1" in #10	43.60	41.45
53	Spring Snow Crabapple VC B&B 3/4" in #7	33.10	31.45
<i>Populus tremuloides</i>			
79	Quaking Aspen B&B 1" in #10	39.95	38.00
385	Quaking Aspen B&B 1 1/4" in #15	52.00	49.40
10	Quaking Aspen B&B 1 1/2" in #20	72.85	72.85
<i>Prunus cerasifera</i>			
5	Crimson Pointe® Columnar Plum B&B in #7	28.15	26.75
<i>Prunus virginiana</i>			
143	Canada Red Chokecherry VC B&B 1" in #10	39.70	37.70
<i>Pyrus calleryana</i>			
20	Chanticleer® Pear VC B&B 1" in #10	39.70	37.70
5	Chanticleer® Pear VC B&B 1 1/4" in #15	51.85	49.30
45	Chanticleer® Pear VC B&B 3/4" in #7	30.05	28.55
5	Lil' Jill Pear B&B in #7	47.75	45.40
<i>Quercus coccinea</i>			
20	Scarlet Oak B&B 3/4" in #7	31.45	29.85
<i>Quercus ellipsoidalis</i>			
5	Northern Pin Oak B&B 1" in #10	42.90	40.75
<i>Sorbus aucuparia</i>			
40	Michred Mtn. Rowan B&B 1" in #10	41.15	39.10
<i>Tilia americana</i>			
39	Redmond Linden B&B 1 1/4" in #15	51.85	49.30
<i>Tilia cordata</i>			
45	Greenspire® Linden B&B 1 1/4" in #15	51.85	49.30
<b>70 Greenhouse Decid. - DP, GP</b>			

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



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Qty	Qty Discount:	5-49	50+
<b>70 Greenhouse Decid. - DP, GP</b>			
<i>Acer X freemanii</i>			
517	Autumn Blaze® Maple DP35	2.00	2.00
517	Marmo Maple DP35 Cut	2.00	2.00
140	Sienna Glen® Maple DP35	2.00	2.00
517	Sienna Glen® Maple DP35 Cut	2.00	2.00
<i>Acer pseudoplatanus</i>			
517	Regal Petticoat® Maple DP35	2.35	2.35
<i>Acer rubrum</i>			
420	Autumn Flame® Maple DP35	2.00	2.00
420	Brandywine Maple DP35	2.00	2.00
420	Brandywine Maple DP35 Cut	2.00	2.00
517	Burgundy Belle® Maple DP35	2.00	2.00
517	Burgundy Belle® Maple DP35 Cut	2.00	2.00
245	Karpick® Maple DP35 Cut	2.00	2.00
210	Red Sunset® Maple DP35	2.00	2.00
517	Summer Red® Maple DP35	2.00	2.00
517	Sun Valley Maple DP35	2.00	2.00
<i>Acer tataricum</i>			
517	Hot Wings® Tatarian Maple DP35	2.00	2.00
<i>Betula nigra</i>			
517	Heritage® Birch DP35	2.00	2.00
517	River Birch DP35	2.00	2.00
<i>Hibiscus syriacus</i>			
210	Blue Bird Hibiscus DP35 Tree	2.00	2.00
517	Red Heart Hibiscus DP35 Tree	2.00	2.00
<i>Populus tremula</i>			
517	Swedish Aspen GP20	3.35	3.35
<i>Prunus X incam</i>			
517	Okame Cherry VC DP35 Cut	2.00	2.00
<i>Styrax japonica</i>			
315	Emerald Pagoda Styrax DP35	2.00	2.00
<i>Tilia cordata</i>			
275	Greenspire® Linden DP35	2.00	2.00
<i>Ulmus X morton</i>			
210	Accolade® Elm DP35	2.00	2.00
<i>Ulmus americana</i>			
517	Princeton Elm DP35	2.00	2.00
<i>Ulmus parvifolia</i>			
517	Bosque® Elm DP35	2.00	2.00
517	Bosque® Elm DP35 Cut	0.00	0.00

Qty	Qty Discount:	5-49	50+
<b>71 Greenhouse Shrub - DP, GP</b>			
<i>Berberis thunbergii</i>			
517	Dwarf Golden Barberry GP20 Shrub	3.35	3.35
<i>Betula nigra</i>			
517	Dura Heat® Birch DP35 Multi-	2.00	2.00
<i>Forsythia</i>			
517	Northern Gold Forsythia GP20 Shrub	3.35	3.35
<i>Hydrangea paniculata</i>			
517	PeeGee Hydrangea GP20 Shrub	3.35	3.35
<i>Potentilla fruticosa</i>			
20	Dakota Sunspot® Potentilla GP20 Shrub	3.35	3.35
480	Goldfinger Potentilla GP20 Shrub	3.35	3.35
<i>Prunus X cistena</i>			
455	Purpleleaf Sand Cherry VC DP35 Shrub	2.00	2.00
<i>Sambucus nigra</i>			
517	Black Beauty Elderberry GP20 Shrub	3.35	3.35
<i>Spiraea japonica</i>			
20	Magic Carpet Spirea GP20 Shrub	3.35	3.35
<i>Symphoricarpos albus</i>			
140	White Snowberry GP20 Shrub	3.35	3.35
<b>80 Greenhouse Evrgrn - RC, RP</b>			
<i>Buxus</i>			
517	Green Mountain Boxwood Rooted Cutting	0.51	0.51
517	Green Velvet Boxwood Rooted Cutting	0.57	0.57
<i>Buxus microphylla</i>			
517	Julia Jane Boxwood Rooted Cutting	0.72	0.72
517	Winter Gem Boxwood Rooted Cutting	0.51	0.51
<i>Buxus microphylla koreana</i>			
517	Korean Boxwood GP20	1.35	1.35
<i>Buxus sempervirens</i>			
517	Common Boxwood Rooted Cutting	0.51	0.51
480	True Dwarf Boxwood RP48	0.85	0.85
517	True Dwarf Boxwood Rooted Cutting	0.53	0.53
<i>Picea glauca</i>			
517	Dwarf Alberta Spruce Rooted Cutting	0.57	0.57
<i>Prunus laurocerasus</i>			
517	Otto Luyken Laurel GP20	1.35	1.35
517	Otto Luyken Laurel Rooted Cutting	0.51	0.51
<i>Prunus schipkaensis</i>			
517	Skip Laurel Rooted Cutting	0.51	0.51
<i>Thuja occidentalis</i>			

Seasons: 11-12

Price Level	Dollar Volume	Bareroot/B&B Discount	Container Discount
1	\$2,500 - \$5,999	2%	2%
2	\$6,000 - \$11,999	4%	3%
3	\$12,000 - \$23,999	6%	4%
4	\$24,000 - \$47,999	10%	5%
5	\$48,000 - \$95,999	15%	8%
6	\$96,000 and up	20%	10%



**SESTER FARMS, INC.**

33205 S.E. Oxbow Drive  
 Gresham, Oregon 97080  
 Toll Free: (800) 832-4487  
 Phone: (503) 663-4844  
 Fax: (503) 663-7659

**Availability List at Price Level Catalog**

Qty	Qty Discount:	5-49	50+
<b>80 Greenhouse Evrgrn - RC, RP</b>			
<i>Thuja occidentalis</i>			
517	Emerald Green Arborvitae Rooted Cutting	0.51	0.51
140	Techney Arborvitae GP20	1.00	1.00
400	Techney Arborvitae Rooted Cutting	0.51	0.51
<i>Thuja plicata</i>			
517	Excelsa Western Red Cedar Rooted Cutting	0.61	0.61
<b>90 Grafted Spruce - GP</b>			
<i>Picea abies</i>			
517	Cupressina Columnar Spruce GP20	4.55	4.55
<i>Picea pungens</i>			
517	Bacheri Spruce GP20	4.55	4.55
517	Blue Diamond Spruce GP20	4.55	4.55
517	Fastigiata Spruce GP20	4.55	4.55
517	Fat Albert Spruce GP20	4.55	4.55
517	Hoopsii Spruce GP20	4.55	4.55
517	The Blues Weeping Spruce GP20	4.55	4.55
<i>Picea pungens glauca</i>			
517	'Sester Dwarf'® Spruce GP20	4.55	4.55
517	Globosa Spruce GP20 (low graft)	4.55	4.55
<b>93 Grafted Pine - GP</b>			
<i>Pinus flexilis</i>			
440	Vanderwolf's Pine GP20	4.55	4.55

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